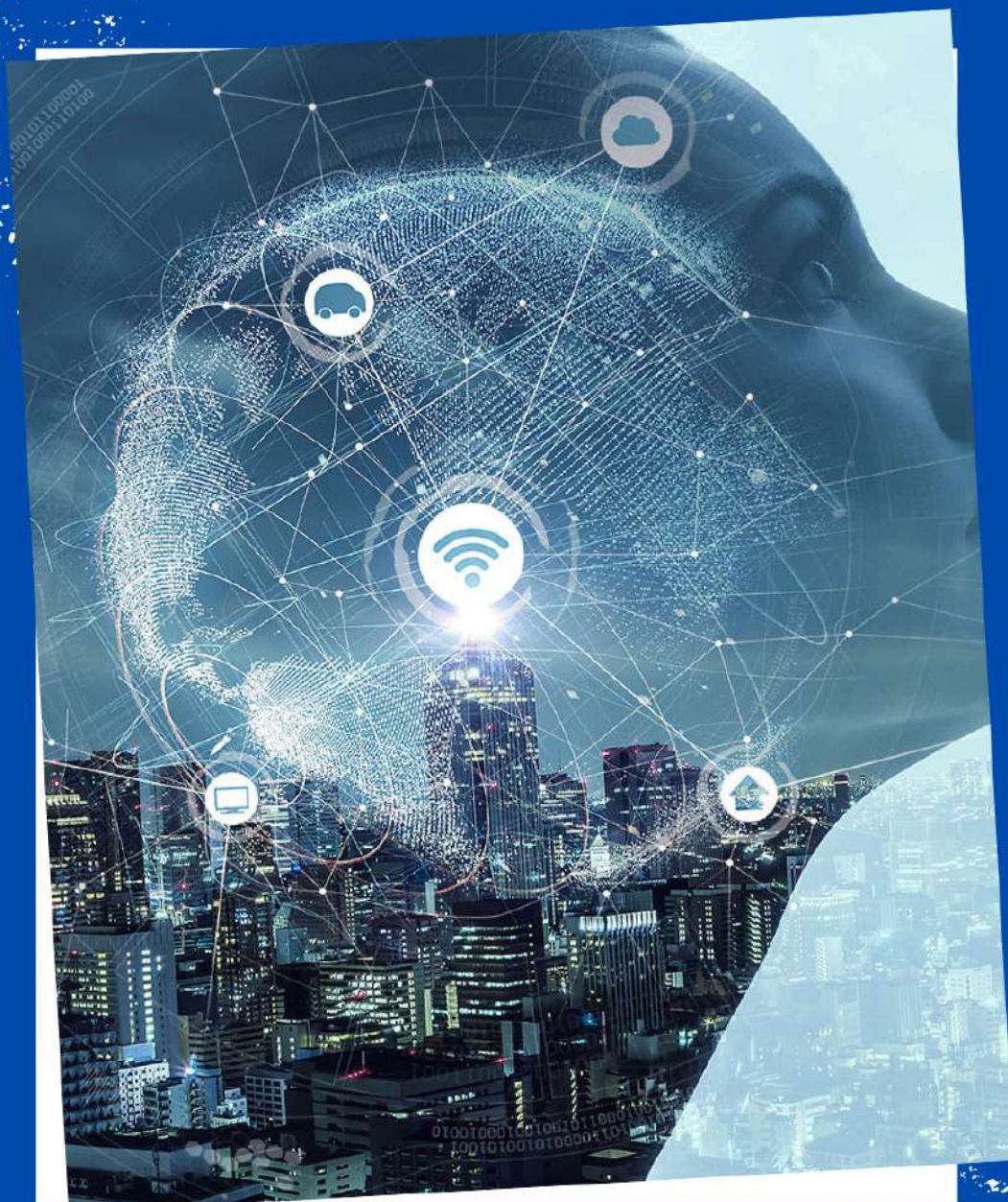


2021

VIRTUAL INNOVATIVE 3D ANNUAL CONFERENCE



IFA Academy
International Financial Architects



ADAPT & FLY
THE FUTURE IS NOW!

ON THE 19TH OF MARCH 2021

[HTTPS://IFRACADEMY.GLOBAL](https://ifracademy.global)

PROGRAM

19 MARCH – MAIN PLATFORM

4.30 – 8.30 PM HK TIME

3.00 – 7.00 PM EST TIME

OPENING



WELCOMING TO THE CONFERENCE

PANOS LELEDAKIS

CEO & Founder IFAAcademy

THE 1ST VIRTUAL & AUGMENTED REALITY PANEL GLOBALLY

"INSURANCE INDUSTRY 4.0 - THE NEXT DAY"



BONNIE GODSMAN

GAMA global President



DAN LABERT

Nailba CEO



FAISA STAFFORD

Life Happens President



JOHN F NICHOLS

Past President NAIFA



PANOS LELEDAKIS

CEO & Founder IFAAcademy

AMAZING INTERNATIONAL SPEAKERS

"WHAT WOULD I ADVISE MY YOUNGER SELF"



GUY BAKER

Past MDRT president - USA



DAVID BLAKE

MDRT TOT Lifetime member



PROGRAM

19 MARCH – MAIN PLATFORM

AMAZING INTERNATIONAL SPEAKERS



"Advance Strategies for recruiting millennials"

WITHOON LERTPANOMWAN

President of GAMA Thailand



"How to create a client for life"

RAVI RAJPAL

MDRT country chair for INDIA



"Networking to the top"

TRISTAN HARTEY

TOT Member UK



"The Great Transition: Planning for Change"

BRANDON HECKERT

TOT MDRT member USA



"The 1st VR appointment with a client"

IFA Academy



"Change Lives With The Power of Spoken Words"

SUNNY ISTAR LEE

MDRT Chair for EDGE, Founder of Money Master Kids



"The 100 Day Hybrid Virtual-Office Practice Pivot"

KOBUS KLEYN

TOT MDRT member South Africa



"Powerfull prospecting strategy through social media"

MARTI KIRALY

TOT MDRT member



PROGRAM

19 MARCH – MAIN PLATFORM

AMAZING INTERNATIONAL SPEAKERS



"Rise and rise again - A story of strength"

NAJI HADDAD

MDRT chair for Middle east & Africa



**"Why clients refuse insurance! The brain is to blame!
Neuroscience research to skyrocket your closing ratio!"**

PANOS LELEDAKIS

CEO & Founder IFAAcademy



**"The global insurance industry through a journalist's
eyes"**

BENJAMIN ANG

Editor - Asia Advisers Network



**"3 secrets to generating extraordinary results in
all areas of your life"**

LUIS FELIPE VIDES

Top insurance advisor - Guatemala



"Time management with digital solutions"

Panos Leledakis

CEO & Founder IFAAcademy

"PROSPECTING WITH WEBINARS"



SANJUKTA SEN BANERJEE

TOP manager- Deputy Vice president



MILIANA MARTEN

TOT MDRT member Indonesia



PROGRAM

19 MARCH – MAIN PLATFORM

AMAZING INTERNATIONAL SPEAKERS



"My attitude determines my altitude"

Yiannis Kalogerakis

CEO & Founder "JMK" Anthropocentric Training & Empowerment of business executives



"How to have the physical energy to achieve all your goals! Avoid burn out"

PANOS LELEDAKIS

CEO & Founder IFAAcademy

- **VARIETY OF RICH EVENTS AND HAPPENINGS**
- **WIDE RANGE OF SCIENTIFIC, SALES AND TECHNOLOGICAL TOPICS**
- **MOTIVATION AND ENTERTAINMENT**
- **AND 10,000\$ WORTH OF GIFTS FOR THE ATTENDEES !!**

IN 2 DIFFERENT TIME ZONES

4.30- 8.30 PM HK TIME FOR: INDIA - ASIA - EUROPE - AFRICA - MIDDLE EAST - AUSTRALIA

3.00 - 7.00 PM EST TIME FOR: USA - CANADA - CENTRAL AMERICA - SOUTH AMERICA



PROGRAM

19 MARCH – VIP SESSIONS



PANOS LELEDAKIS

CEO & Founder IFAAcademy

VIP SESSION 1

"The huge opportunity of business life insurance"

- 3 projects to skyrocket your production with Corporate life insurance market
- How to penetrate affluent market
- You've reached the top. Now what? Advanced strategies for further business development of top producers.

VIP SESSION 2

"Advanced Internet & Content Marketing Strategies"

- How to make your reputation travel before you to the prospect and skyrocket your closing ratio
- Best personal branding practices – Make the prospects start talking and searching for you and not the other way around
- Utilize cutting edge technology and digital tools
- Clever tips to set up your necessary equipment on a low-budget

IN 2 DIFFERENT TIME ZONES

VIP SESSION 1

8.45 – 9.30 PM HK TIME

7.15 – 8.00 PM EST TIME

VIP SESSION 2

9.45 – 10.30PM HK TIME

8.15 – 9.00PM EST TIME



SOME SAY "ADAPT OR DIE" BUT WE SAY "ADAPT & FLY"
THE FUTURE IS NOW!

